

MARCO VINCENZI

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An Insurance executive with more than 15 years' experience in Financial Lines Insurance business management, with the intellectual curiosity to learn always something new and the right balance between the technical and the commercial sides of the job. While having a strong technical background in my area of work, I've been able to implement long-term business relationships and network with Brokers and Target Clients. I am a reliable and determined person, focused on business and personal goals. Well-structured and organized, I am open and authentic with others. I invest a lot in Empowerment and Trust through relationship building, core values which I have been experiencing in my professional career especially in the people management area. I encourage others to take ownership by allowing them to decide how best to approach their work. I value my goals and having a solid shared strategic rationale in any decision making is key in my daily life. Natural team working approach inclination already coming from personal achievements in sport activities. I am also able to value cultural differences thanks to my professional experience in leading different teams from different countries.

Work Experience

Allianz Global Corporate & Specialty SE

Dec 2008 – Now

Jul. 2020 – now | **Regional Head of Financial Lines Mediterranean & Africa**

Jul. 2016 - Jun. 2020 | **Regional Head of Financial Lines Mediterranean**

Aug. 2012 - Jul. 2016 | **Financial Lines Italy Manager**

Dec. 2008 - Jul. 2012 | **Financial Lines Underwriter**

Risks underwriting responsibility of the Financial Lines range of products, including portfolio steering accountability and strategyssetting for Management Liability Commercial, Financial Institutions, Professional Indemnity, and Cyber risks.

People management responsibility, including cultural differences involving several different countries, driving wide and virtualteams too.

Allianz S.p.A

Jul. 2005 – Nov. 2008

Financial Lines Underwriter

Risks underwriter for the Financial Lines range of products, mainly D&O, Prospectus Liability, Financial institutions.

Deutsche Bank S.p.A.

May. 2004 – Jul. 2005

Financial Consultant for private investors

Education

1990 – 2004 | **Business Administration Degree**

Università Cattolica del Sacro Cuore (Milan, Italy)

1994 - 1999 | **Scientific High School Degree**

Liceo Scientifico "B. Russell"

Languages

Italian – native

English – fluent

IT SKILLS

MS Office

Hobbies

Passionate in sport activities

Volleyball player

Bicycle rider (road and MTB)

Long experience as swimming instructor

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